



About the “Pair & Share” exercise

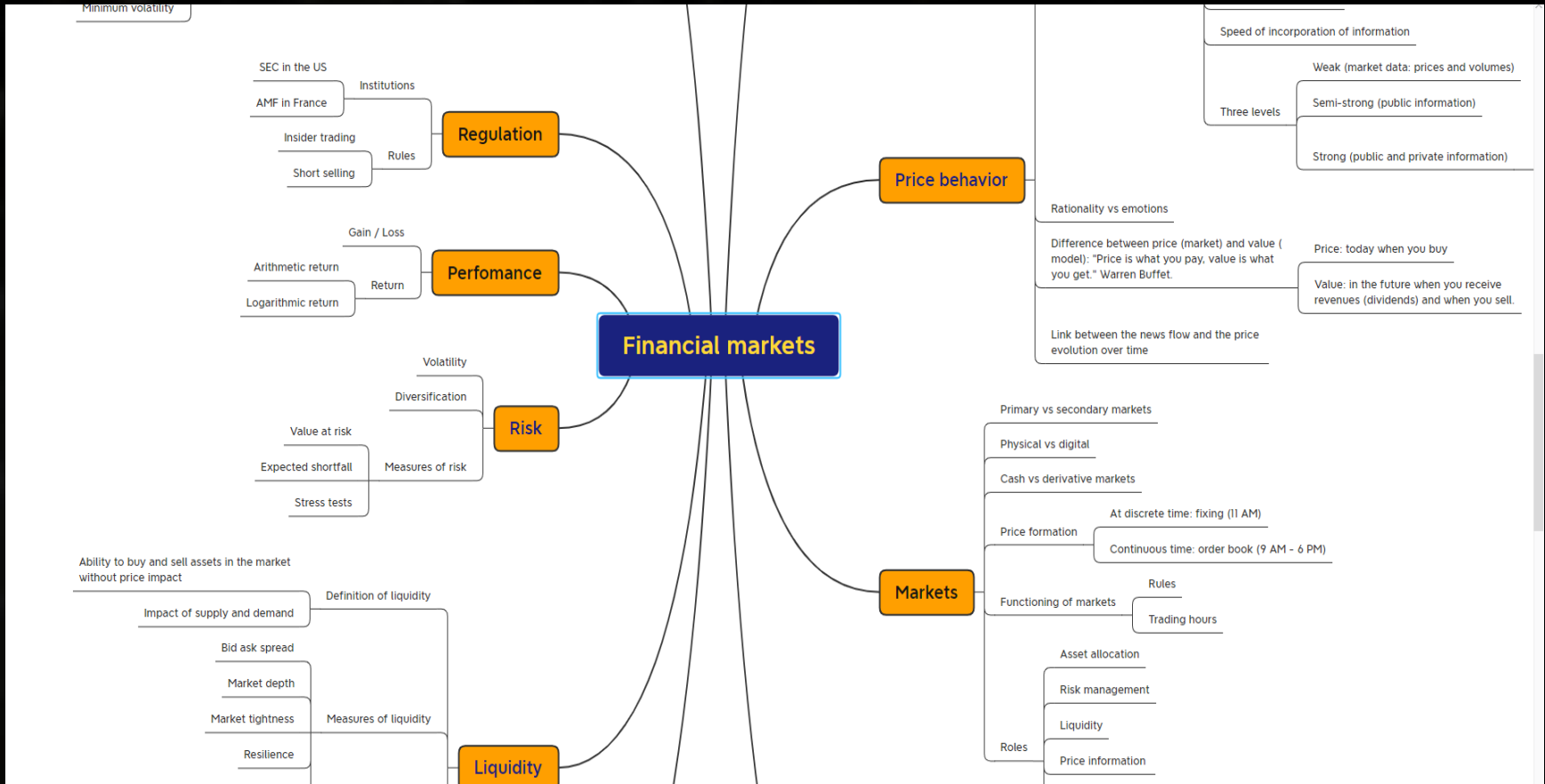
Methodology (1)

- Three steps for the “Pair & Share” exercise:
- Step 1 (3 minutes): personal reflection
 - I ask each participant: “Think of three points about financial markets (key points, points that you don’t know, or points that you don’t understand).
- Steps 2 (5 minutes): pair and share
 - I form groups of 2 participants.
 - Participant *A* presents to Participant *B* (and vice versa) his/her three key points about financial markets.

Methodology (2)

- Step 3 (10 minutes): collection of information from participants
 - I ask the question “What have you learnt from your partner?”.
 - Whom/how to ask? ➡ Cold call (HBS)
 - I collect information with a mind map (I use the xmind software – there is a free version).
 - I use the mind map to present the course (what is covered and not covered) and I refer to it throughout the course.

Example of mind map



Advantages

- Advantages of the “Pair & Share” exercise
 - Ice breaking when participants do not know each other (or know each other but do not know what others think on a particular dimension – financial markets in the case of the SimTrade course)
 - Engagement from participants
 - Work on a soft skill: listening
 - Use of the inputs of the participants for the management of the project (the course)